

FORUM OF REGULATORS
8th Floor, World Trade Center,
Nauroji Nagar, New Delhi - 110 029

File No. FOR-11020(20)/1/2024-CERC

Dated: 08.05.2025

Subject: 2nd Corrigendum to Bid No. GEM/2025/B/6096819 dated 03.04.2025 - regarding Study Report on Regulatory framework for Demand Response as flexible resource for RE Integration.

Reference: Response to queries raised by Bidders

In response to queries raised by the bidders, the following clarifications/amendments are hereby issued:

- A. Table 2: Markings against each of the Technical Parameters under Sub clause 6.1 of clause 6 of the TOR “Technical Evaluation Criteria” of the bid document may be read as detailed below:

<i>Sl. No.</i>	<i>Criteria for Technical Evaluation</i>	<i>Maximum Marks</i>
<i>1</i>	<i>The Consultant’s relevant experience for the assignment</i>	<i>30</i>
<i>(a)</i>	<i>Experience in regulatory assignments on matters involving ARR petition, Tariff order, Tariff Regulation, Demand management, business plan, and/ or financial planning with respect to SERCs/JERCs, Electricity Distribution Entities and/or Forum of Regulators in the last 10(ten) years.</i>	<i>Max 30 marks</i>

	<p><i>15 marks for 5 completed assignment in last 10 years.</i></p> <p><i>2 marks for each additional assignment in the last 10 years, subject to a maximum of 10 marks.</i></p> <p><i>5 marks for Completed assignment in Demand Response, Demand Management.</i></p>	
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B. Replies / Clarification to Bidders queries are placed below:

Sl No	Query raised by	Reference Clause	Clause as per the TOR	Suggestions /Proposed Amendments by Bidders	Clarifications by FOR
1	IDAM Infra			The bidder's request for exempting the EMD amount of Rs. 77660 for the MSME organizations.	EMD Exemption is allowed for MSME.
2	E&Y	Criteria of Technical Evaluation, Clause 1(a):	Sub clause 5.2 of clause 5 of the TOR "ELIGIBILITY CRITERIA" "The Consultant should have completed at least 5 (five) assignments in the last 10 (ten) years related to Demand Response and Demand management and / or assisting the Electricity Regulatory Commissions i.e. SERCs/JERCs, Electricity Distribution Entities and/or Forum of Regulators on matters involving Tariff model, ARR petition, True Up petition, Tariff Order, tariff regulations, business plan, and/ or financial planning for Distribution companies in India." Criteria of Technical Evaluation, Clause 1(a) (Page 2 of the corrigendum):	Sub-clause 5.2 mentions experience involving various stakeholders such as SERCs, JERCs, Electricity Distribution Entities, and the Forum of Regulators. However, Clause 1(a) appears to narrow the scope only to Distribution Companies. We request clarification on whether regulatory assignments with other entities mentioned in Clause 5.2 (e.g., SERCs, JERCs, and FoR) will also be considered valid for technical evaluation under Clause 1(a). In the event that this interpretation holds, we respectfully request that assignments undertaken with SERCs, JERCs, the Forum of Regulators, and other Electricity Distribution Entities also be considered valid for technical evaluation, in line with the broader intent of	Please refer point A

		<p>“Experience in regulatory assignments on matters involving ARR petition, Tariff order, Tariff Regulation, Demand management, business plan, and/ or financial planning with respect to Distribution companies in India in the last 10(ten) years.</p> <p>i) 15 marks for 5 completed assignment in last 10 years.</p> <p>ii) 2 marks for each additional assignment in the last 10 years iii) 5 marks for each Completed assignment in Demand Response, Demand Management”</p>	Sub-Clause 5.2	
3	E&Y	<p>Sub clause 5.2 of clause 5 of the TOR “ELIGIBILITY CRITERIA”</p> <p>“The consultant must provide necessary document(s) for proof of successful completion of the assignments from the respective client(s) without which such assignment(s) shall not be considered for evaluation”</p>	<p>We would like to respectfully highlight that in several of our assignments due to the strategic nature of the work and other reservations, the clients do not issue formal completion certificates. In many instances, NDAs are in place, which further limit our ability to share detailed information publicly. Hence, we kindly request your consideration in allowing us to submit either a self-declaration or Statutory auditor certificate for payment received for assignments where completion</p>	<p>Please refer ToR subclause 6.3 Note (c).</p>

				certificate is not available in lieu of completion certificates from respective client's.	
4	E&Y	Criteria of Technical Evaluation, Clause 1(a):	<p>“Experience in regulatory assignments on matters involving ARR petition, Tariff order, Tariff Regulation, Demand management, business plan, and/ or financial planning with respect to Distribution companies in India in the last 10(ten) years.</p> <p>(i). 15 marks for 5 completed assignment in last 10 years. (ii). 2 marks for each additional assignment in the last 10 years</p> <p>(iii). 5 marks for each Completed assignment in Demand Response, Demand Management”</p>	<p>We would appreciate confirmation of our understanding of the scoring system basis the below illustration:</p> <p>i. 15 marks for the first 5 completed assignments (i.e., 3 marks each)</p> <p>ii. 2 marks for each additional assignment thereafter (up to a maximum of 10 marks, i.e.; maximum 5 assignments)</p> <p>iii. 5 additional marks per assignment specifically related to Demand Response or Demand Management i.e.; out of the above 10 assignments (I & ii), 1 assignment should be related to Demand & response for scoring 5 full marks.</p>	Please refer point A.

5	E&Y	Sub clause 5.2 of clause 5 of the TOR “ELIGIBILITY CRITERIA”	“The Consultant should have completed at least 5 (five) assignments in the last 10 (ten) years related to Demand Response and Demand management and / or assisting the Electricity Regulatory Commissions i.e. SERCs/JERCs, Electricity Distribution Entities and/or Forum of Regulators on matters involving Tariff model, ARR petition, True Up petition, Tariff Order, tariff regulations, business plan, and/ or financial planning for Distribution companies in India.”	We would like to emphasize that Demand Response and Demand Management is a new domain for many stakeholders in the industry. As such, we respectfully request that ongoing assignments be considered as part of the evaluation process to foster competition and ensure a comprehensive representation in the tendering process.	Only completed assignments will be considered for evaluation.
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 08/05/25

(Rakesh Arya)
IFA/Deputy Chief (Fin.)
CERC

 08/05/25

(S.K. Chatterjee)
Chief (RA)
CERC

 08/05/25

(Harpreet Singh Pruthi)
Secretary
CERC