

#### TATA POWER-DDL

#### TATA POWER DELHI DISTRIBUTION LIMITED

A Tata Power and Delhi Government Joint Venture

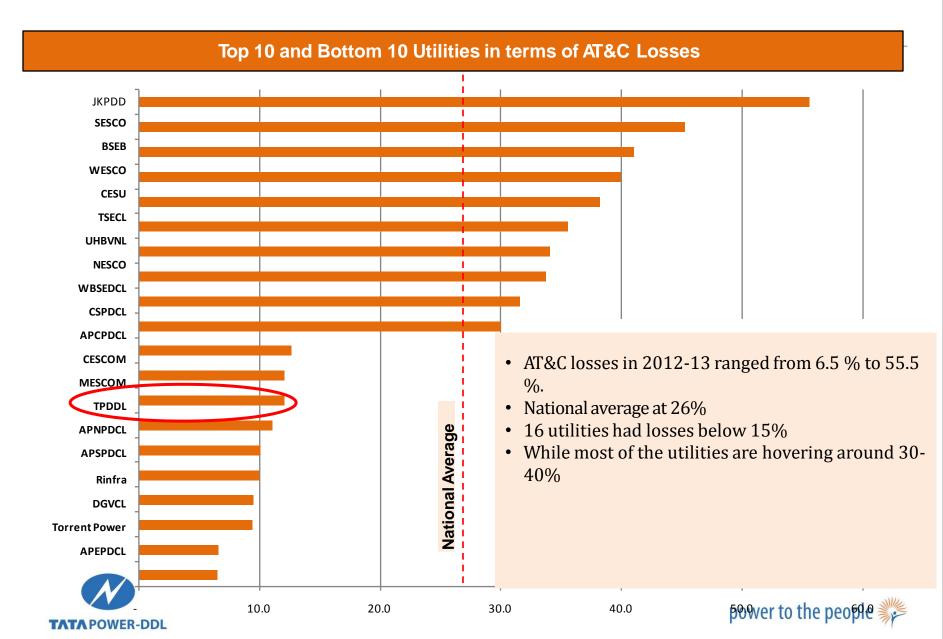
# Reduction of AT&C Losses

# A Successful Journey ...

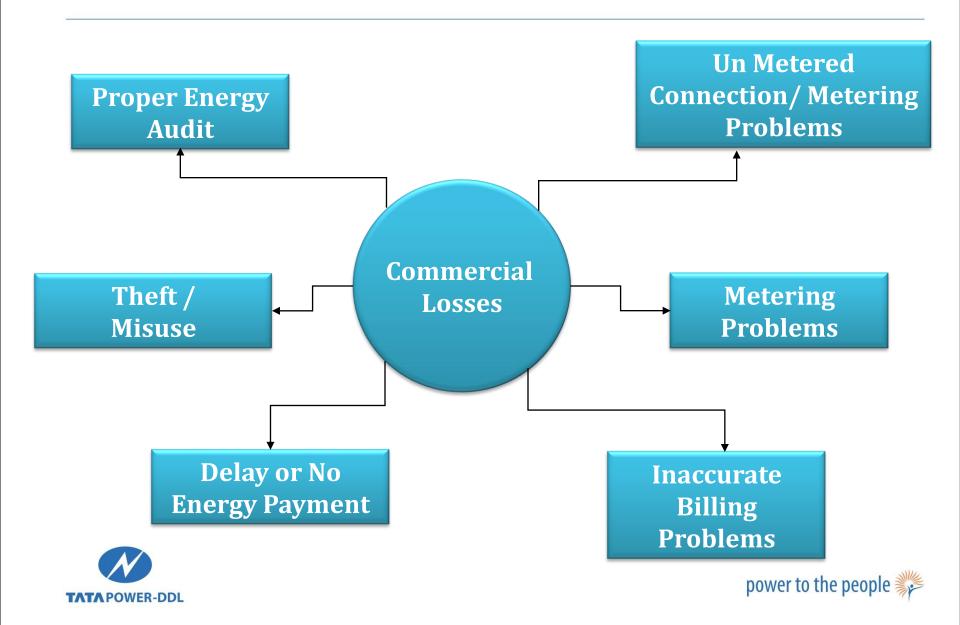
Praveer Sinha CEO & ED, TPDDL



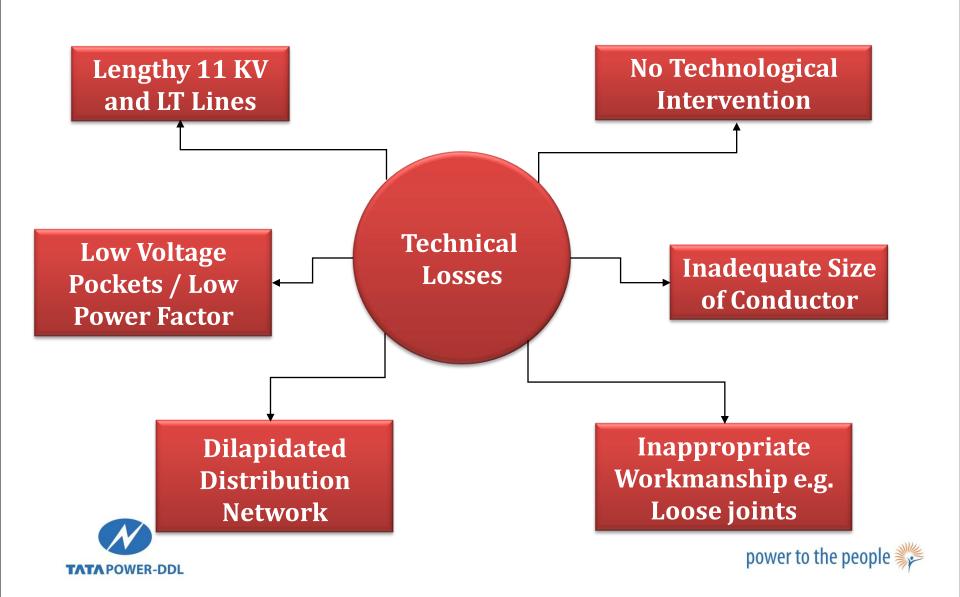
#### State Wise AT&C Losses - FY13



#### **AT&C Losses – Key Reasons**



### **AT&C Losses - Key Reasons**

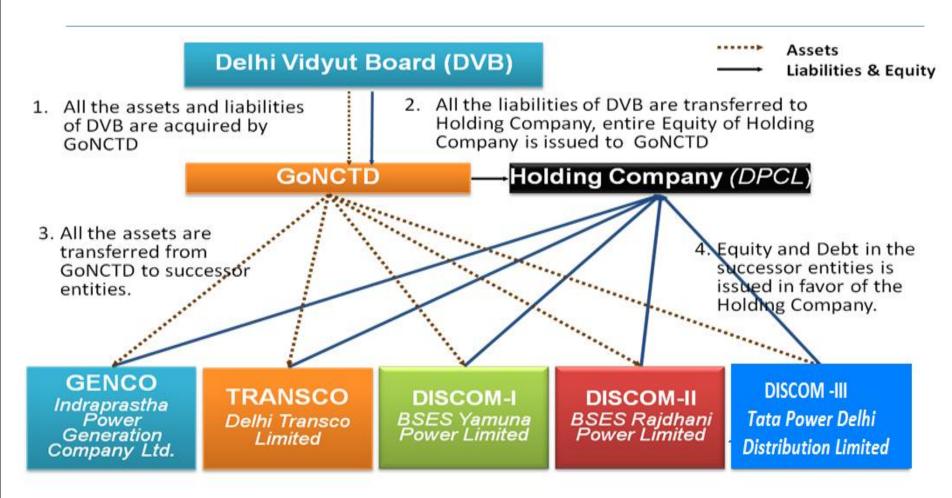


### **Transformation Case Study at TPDDL**



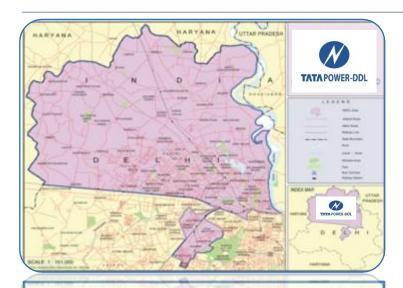


#### **Delhi Reform Model**



- Asset valuation was done in Business Valuation Method
- License-based Regulated business for 25 years.
- o Guaranteed 16% RoE on meeting AT&C Targets.
- Tariff set by regulator on cost plus RoE basis.

#### **About TPDDL**



Joint Venture of Tata Power Company and Govt. of NCT of Delhi (51: 49)

Licensed for distribution of power in North and North West Delhi

Parameter	FY '14		
Turnover	INR 5979 Cr		
Peak Load	1508 MW till Mar'14 1704 MW till Aug'14		
Annual energy requirement	8041 MUs		
Total registered consumers	13.89 Lacs		
Number of employees	3527		
Area	510 Sq Kms		
Population serviced in Network area (approx)	6 Million		
Number of consumers per Sq.Km	2725		





### **Operational Excellence: Performance Snapshot**

Parameter	Unit	Jul-02	Mar 14	% Change			
Operational Performance							
AT&C Losses	%	53.1	10.5	80%			
System Reliability – ASAI -Availability Index	%	70	99.5	42%			
Transformer Failure Rate	%	11	0.55	95%			
Peak Load	MW	930	1508	62%			
Length of Network	Ckt. Km	6750	10979	63%			
Street Light Functionality	%	40	99.57	149%			
Consumer Related Performance							
New Connection Energization Time	Days	51.8	6	88%			
Meter Replacement Time	Days	25	6	76%			
Provisional Billing	%	15	2	87%			
Defective Bills	%	6	0.2	97%			
Bill Complaint Resolution	Days	45	6	87%			
Mean Time to Repair Faults	Hours	11	1.34	88%			
Call Center Performance - Service Level	%	-	91				
Payment Collection Avenues	Nos.	20	5377	26785%			
Consumer Satisfaction Index	%	-	88				
Financial Performance							
Capex Incurred -Distribution (Cumulative)	Rs. Cr.	1210	4843	300%			
Revenue (Annualized for FY 03 and FY14)	Rs. Cr.	1156.3	5979.0	417%			
Others							
Consumers	Lacs	7	13.89	98%			
Employees	Nos.	5,600	3,527	37%			

### TPDDL In July 2002

#### **BURGEONING LOSSES**

Losses range from 53% to 60% (approx. 10 crores/day)

#### **DILAPIDATED NETWORK**

(Approx. 10000 No Supply complaints/day)

#### **DISSATISFIED CONSUMER BASE**

(backlog of 1,00,000 billing complaints & 20000 new connections)

#### LARGE UNSKILLED WORKFORCE

(5638 employees with little Skills set)

#### ABSENCE OF MANAGEMENT SYSTEM

(HR, Finance, Governance)

#### POOR DOCUMENTATION

(50% records were erronious)









# Strategy for AT&C Loss Reduction

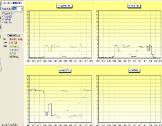




# Key Strategies



**Technology Upgradation** 

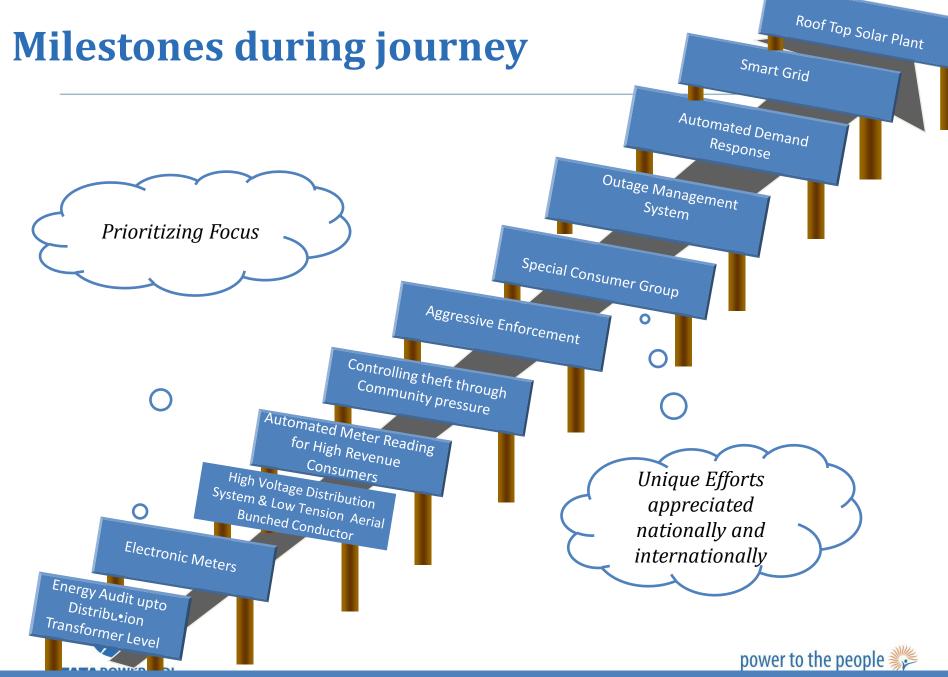


Data Analytics

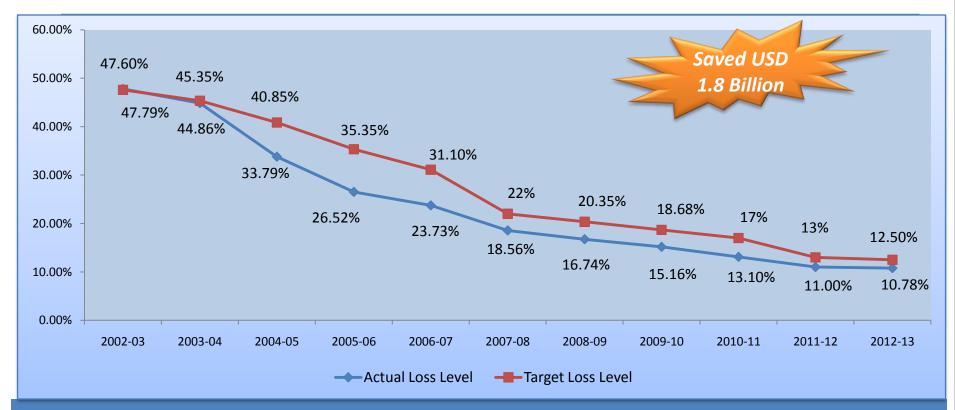
Strong Enforcement

Social Intervention





### Milestones during journey



#### Consistently Loss Reduction Exceeding Targets

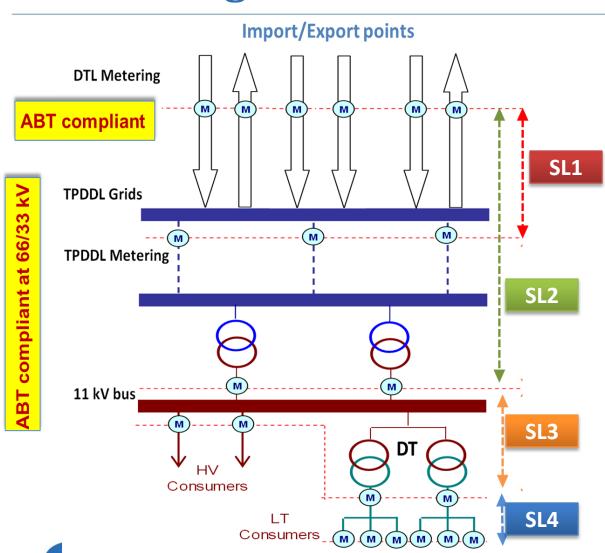
- Saved over USD 1.8 Billion for Govt. in 11 years; facilitated development of other infrastructure; lower taxes
- Repaid USD 100 Million loan to Govt.
- Paid Dividends to Govt. and Tata Power for four years (FY 2005-06 to FY 2008-09)
- Amongst lowest Tariffs in the country with highest availability and reliability of power
- 1:2 Bonus Shares Issued in FY '09

## **Technology Upgradation**





### **DT Metering**



#### SL 3 & 4

- AMR installed on 3948 DTs and 208 HVDS meters
- All meter's data uploaded in AMRDA Server
- Peak kVA report generation
- DT meter Phase wise report generation Phasor Analysis
- Physical Site verification for all DT Meters



#### **Installation of Latest Circuit Breaker**







After





#### **Installation of Latest RMU**





**Before : Old Switch Gears** 

**After: New Ring Main Units** 



### **Revamped Substations**



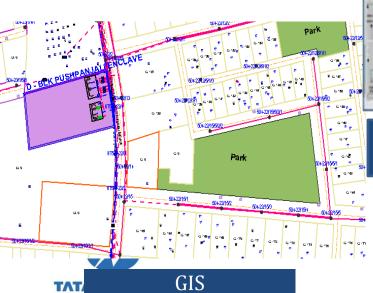
### **Network Revamping**



### **Technology Interventions**



#### **Unmanned Grids**





Monitoring of total load through SCADA

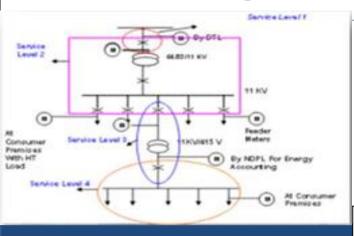


SCADA



OMS

### **Technology Interventions**



**DT Level Metering** 

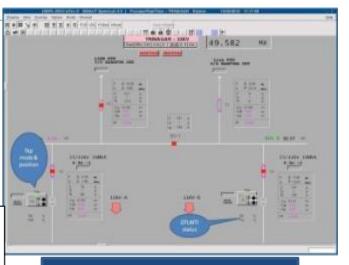
NDPL is the only utility in India to have 100% 'Automatic Voltage Regulation'



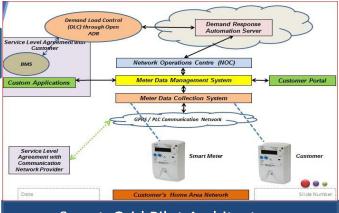
Top operations increased drastically
High maintenance cost and Equipment Breakdown /
Cast ~
2 Cr per year



Integrated Call Center with BCM



Cap on Tap



Smart Grid Pilot Architecture

100% Automatic Voltage Regulation

### **Use of New Metering Technologies**



**Electronic Metering** 



**Split Metering** 



**Pre-Paid Metering** 



**Group Metering** 





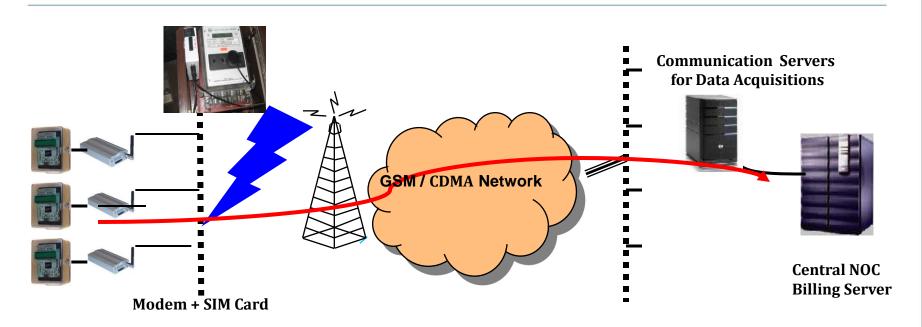


## **Data Analytics**





#### **AMR Architecture - TPDDL**





First Indian utility to implement AMR for all connections above 11 KW



Approx. 55,000 LT-CT, HT and DT meters contributing 70% to TPDDL's revenue



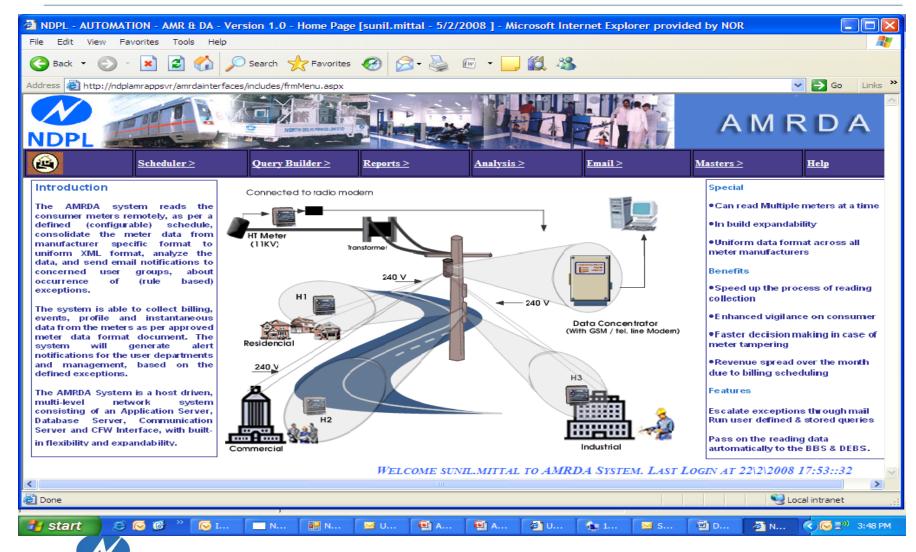
Indigenously developed AMRDA carries out seamless reading and analysis



**Success Rate: More than 98% per month** 



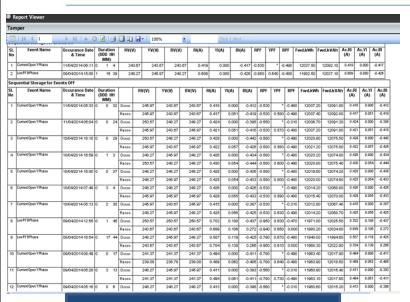
#### AMRDA Software - In-house Developed





TATA POWER-DDL

### **Data Analysis**

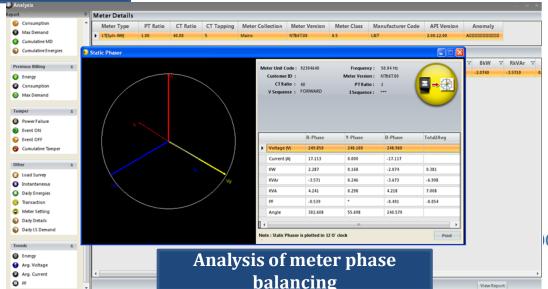


Graph Date: 30/04/2013 ---- Active - Abs Parameter Group Energy Apparent · Abs

Reactive(E)

Reactive(I) Active - Abs Parameter Values Date 30/04/2013, Tuesday Interval 21:30 - 22:00 Values 0.36 KVAh Ab 18.12 KVArh(E) 0 KVArh(I) 0.36 KWh Abs 00:00 02:00 04:00 06:00 08:00 10:00 12:00 14:00 16:00 18:00 20:00 22:00 00:00 00:00 02:00 04:00 06:00 08:00 10:00 12:00 14:00 16:00 18:00 20:00 22:00 --- Reactive(E) --- Reactive(I) 0000 0200 0400 0600 0800 1000 1200 1400 1600 1800 2000 2200 0000 000 0200 0400 0600 0800 1000 1200 1400 1600 1800 2000 2200 0000 Load survey analysis

**Tamper Review Study** 





ower to the people 🎇

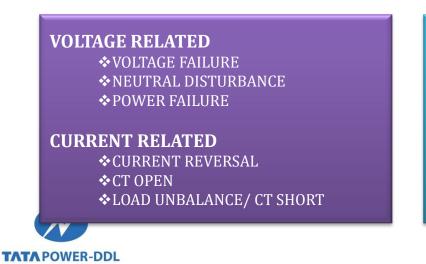
#### Theft Reduction-Detection Process in AMR/AMI

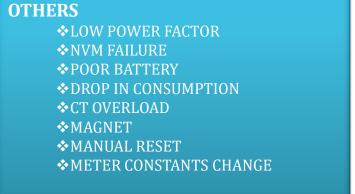
#### THEFT DETECTION IN AMR/AMI CONSUMERS



#### **AMR/AMI Logics:**

Identifying Suspected Cases based on Data Analysis (High Revenue Consumer)







#### **Assessment of Technical Loss**

S No	Particulars	% Loss
1	Technical Loss in the Sub Transmission Network	0.91
2	Technical Loss in HT Network	1.86
3	Technical Loss in LT Network	3.28
4	Technical Loss in Service Cables	0.03
5	Distributed losses at various Voltage Level	0.38
	Total	6.46

Undertook a study with IIT to identify actual Technical Loss Level through network up-dation. load flow analysis, simulation tools, Loading analysis, categorization of consumer on cable size, analysis of occurrences of hot spots, cable faults etc.,





### **Power Theft Control**





### Scientific Approach - Energy Audit



Using Energy Audit as a tool to pinpoint areas of high loss....
100% Feeder / DT / Consumer Metering & Indexing

Identifying Focus AreaMapping Resource Vs Priority

Monthly Review of Actual AT&C Loss Level VS Target (Area Wise)

On Track / Slow Track / Back Track Performing Zones / Districts

**Knowledge and Learning sessions conducted – sharing of best practices among the zones** 



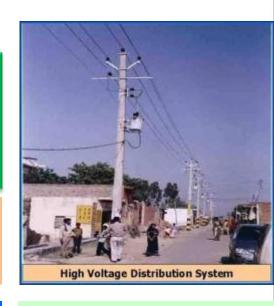
#### **Theft Deterrent Electrical Network**



High Loss High Resistance

HVDS Installation

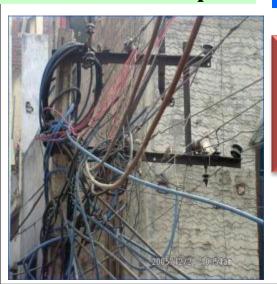
HVDS for Reduction of Technical & Commercial losses, failures due to illegal tapping & for enhanced safety.



**Before Revamp** 

Implemented in more than 100 areas.

**After Revamp** 



High Loss Low Resistance

LTABC Installation

LT ABC Conductors for immediate reduction...



#### Vigilance Against Theft Strengthened



Restructured
in to field
and
assessment
teams



Monthly collection has gone up 2.5 times since privatization



**Constitution of Special Court** 

Assistance of Police Force / CISF during Enforcement Activities

Payment of Energy Bills through website

Relocation of JJ Clusters to new resettlement Colonies

Amnesty schemes for settlement of old disputed cases

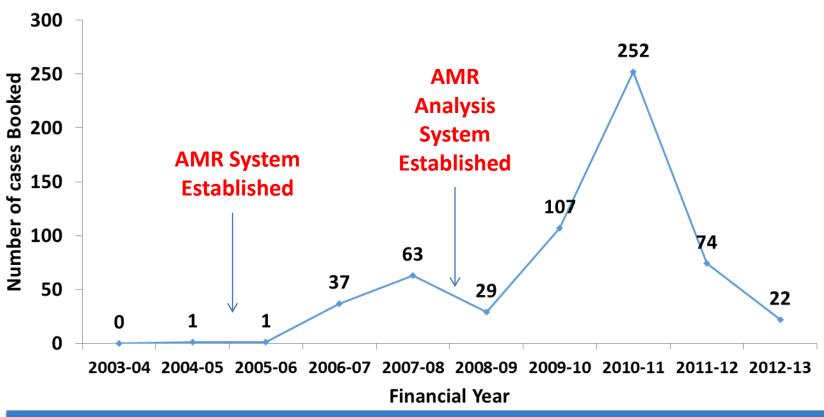
Awareness Campaign Against Theft....



Mass Raids

Removed Hooks after raid

# Cases booked on the basis of electronic Data Analysis

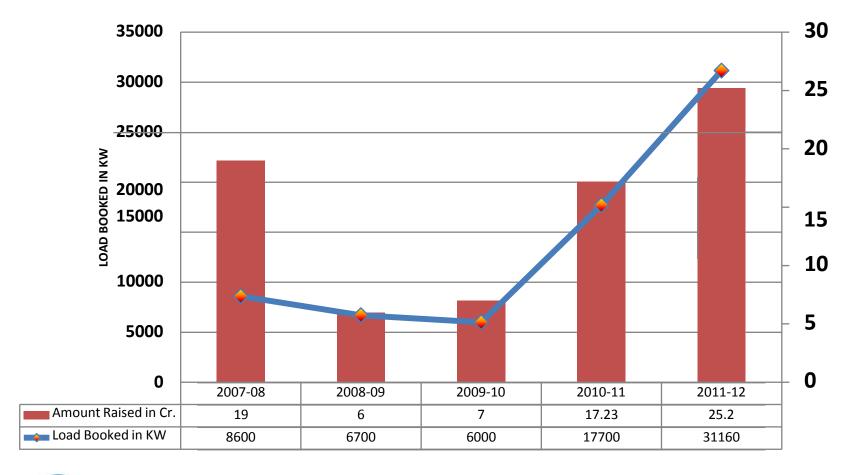


Establishment of a Intelligent AMR ANALYSIS SYSTEM is crucial for getting maximum benefits from AMR Investment. TPDDL has in-house developed Data Analysis System which has provisions to detect more than 30 types of tampering and meter malfunctioning.





#### **Load & Revenue Booked: AMR Theft**







## **Engaging with community**





#### **Innovative Business Case**

Special Consumer Group



**CS** Group

#### Formation of **Special Consumer Segment**

- **❖** Making **Metering & Billing affordable** 
  - Reducing the cost of new connection
  - Offering door step customized services.
  - ➤ Advocated for Re. 1 subsidy in electricity charges for consumer <= 200 U.
- **CS initiative's** for people residing in 223 JJ Clusters for:
  - Improving socio economic condition
  - Building the capacity to pay
  - Building long term Relationship with family member of different age group.

Special Consumer Group



Corporate Sustainability Group



#### Initiatives

- Entrepreneurship: Franchisee from within JJ clusters
- Employment: Through BA's
- Support: Drug De-addiction, Mobile dispensary
- Employability: Adult Literacy, Vocational Training, Neighborhood Electrician Program, Beauty Culture

• Education: Scholarships

**Generating Smiles** 



#### **Creating Win - Win Situation**



विजली का मीटर लगाओं
रोशनी के साथ जीवन सुरक्षा भी पाओ

सुगी-झापड़ी वासियों के लिए
एक लाख रुपय को जीवन दीमा मुम्स

एक मीटर वासेक्सन पर एक लाख रुपये की
सुका जीवन बीमा पंलिती प्रयान की जावेगी,
जिससे अपयक भविष्य सुरिस्त

एवं जीवन देशन से स्केमा।

LIC Policy - TPDDL Offered Free Life Insurance Policy to Consumers in JJ Colonies in May 2008.

**Various Metering Arrangements at JJ Cluster Areas** 

#### **Instant Connections, Spot Billing**



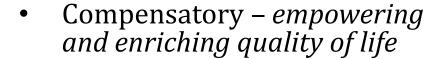




### **Care for Community**

## 3 pronged strategy adopted for CSR

 Philanthropic - giving back to the society



• Business Oriented – *creating a* win-win situation





**Adult Literacy Center** 



Support to MS patients



Drug De-Addiction Camp



Health Camp



**Energy Conservation** 



power to the people 🗱

### **Care for Community**

#### **Affirmative Action**





Education

Sponsoring

students

Employment

Job opportunities







TPDDL is the recipient of Jury Awards and Serious Adoption Award for AA among TATA Group Companies





Employability

Vocational

Training, Support

to ITIs

Entrepreneurship

Beautician

courses, Franchis

ees







### **Care of Community - Education**

- Education Support at Govt. Schools
   Scholarships to Class X XII students;
   1165 beneficiaries till FY 14
- Adult Literacy Centers
   Enhanced to 161 in FY 14
   10200 beneficiaries till FY 14
- Tutorial Classes
   Underprivileged Students of Class I X;
   925 beneficiaries till FY 14









### **Care of Community - Employability**

Support for ITI / Diploma / Degree
 Scholarship scheme for SC / ST beneficiaries;
 523 beneficiaries till FY 14



Vocational Training Centers
 Skill based training to youths from JJ Cluster and BA employees;
 4414 beneficiaries till FY 14







### Care of Community - Entreprenuership

 Positive discrimination for SC / ST candidates in campus recruitment

19% of TPDDL workforce comprise of SC / ST employees

 Promoting indirect employment of SC / ST employees by Business Associates (BA)

23% of BA workforce comprise of SC / ST employees





#### **Results Yield from PPP Model**





### **Challenges addressed**

#### **High AT&C losses**

- Incentive to overachieve Targets
- Penalty for not achieving Targets
- Solutions need to be sustainable requiring long term approach
- High Capex Involved in Technology Interventions-HVDS, SCADA, AMR
- Effective Enforcement by follow up in Courts
- Flexibility for Settlements (out of Courts)

#### **Lack of Service Orientation**

- Public Tolerance is high with Electricity Boards & less with private players
- High Expectations from private players push performance

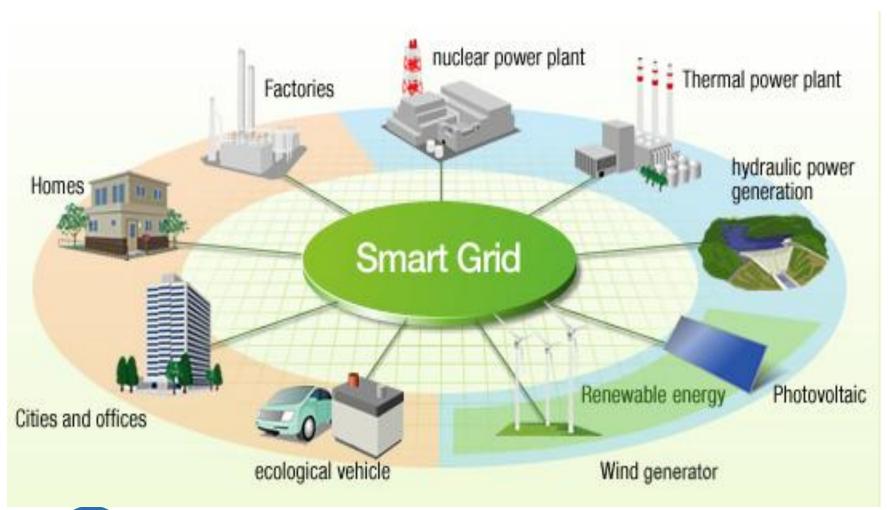
Reliability of Supply: Needs huge Capex to modernize Networks

**Regulation:** Issue of Regulators autonomy can be a problem when public sector is to be regulated

**Pressure to perform:** Subsidies are easy way out for SEBs but not for private players



#### **Vision Towards Smart Utility**







# Thank You



